



The Excellence Club

Three plans, three ways to be savvy about your home, keep your air healthy, and avoid expensive surprises. Every plan has two tune-ups a year, priority scheduling, a discount waiting on every repair, and money quietly banking towards your next system.

QUICK SUMMARY

Pick the level that fits your home.

Every plan covers the essentials. Full details below.

ESSENTIAL

Excellence Care

\$24 a month

Plus tax. Rate locked two years.

For the person who changes their own filters, reads the manual, and believes in avoiding bad surprises.

- ✓ Two seasonal tune-ups, spring and fall
- ✓ Condensate drain treatment
- ✓ 10% off every repair, half off the diagnostic
- ✓ \$50 a year banked toward your next system

MOST POPULAR

Excellence Total

\$34 a month

Plus tax. Rate locked two years.

For the person who would rather not think about maintenance and who would quite like the filters to simply appear.

Everything in Care, plus:

- ✓ Standard air filters brought and changed for you
- ✓ No diagnostic fee, ever
- ✓ 15% off repairs, with a two-year warranty
- ✓ High priority scheduling, and an air quality check every visit

TOP TIER

Excellence Elite

\$48 a month

Plus tax. Rate locked two years.

For the person who relies on a comfortable home and wants zero reasons to think about their system.

Everything in Total, plus:

- ✓ 4" premium filters instead of standard
- ✓ 20% off repairs
- ✓ VIP scheduling, with no after-hours or holiday premium
- ✓ \$100 a year banked, plus \$100 for safety and air quality

THE FULL COMPARISON

Every benefit, plan by plan

Seasonal tune-ups Full cleaning & testing, spring and fall	included	included	included
Condensate drain treatment Prevents the clogs that cause water damage	included	included	included
Transfers with your home Goes to the new owner with its records	included	included	included
Priority scheduling Where you sit in line on the busiest days	priority	high	VIP
Loyalty credit toward a new system Banked every year you stay	\$50/yr	\$50/yr	\$100/yr
Discount on repairs Off every repair — parts and labor	10%	15%	20%
Diagnostic fee discount What we charge to diagnose (normally \$129)	half off	free	free
Healthy home indoor air quality diagnostic Checked at each of your service visits		included	included
Extended warranty on repairs Our standard repair warranty is 90 days		2 years	2 years
Air filters included We bring them and change them for you		included	premium
After-hours & holiday appointments Nights, weekends, and holidays			no additional charge
Health & safety credit Toward safety and air quality upgrades			\$100/yr
Each additional system	\$16/mo + tax	\$22/mo + tax	\$30/mo + tax

READY TO JOIN?

Your membership starts today.

Ask your technician to enroll you before they leave, or call the office. Your membership starts right away — so today's visit already gets member pricing.

828-667-8743
STAYEXCELLENT.COM/CLUB